

**GOVERNMENT OF MADHYA PRADESH**  
**DEPARTMENT OF PUBLIC SERVICE MANAGEMENT**  
State Agency for Public Services

No. 223/ 2016/SAPS

Bhopal, Dated 31<sup>st</sup> May, 2016

**Clarification of Queries received from bidders on REoI to supply technical resources.**

1. Request for proposal for Selection of firm to an agency to supply technical resources to MPSAPS has been invited by SAPS. The following clarification in the REoI is notified through this clarification.

Sr. No.	REoI reference	Page No.	REoI Clause	Clarification Sought / Query	Clarification
1	8. Eligibility Criteria /point no.6	2	The Bidder should have experience of running at least three similar projects of providing minimum 10 IT related Skilled Resources in each project in last three years for any government /PSU or reputed private organization. Project Citation + Work Order + Client Certification or Self Certificate of Completion should be submitted.	The Bidder should have experience of running at least three similar projects of providing/engaging minimum 10 IT related Skilled Resources in each project in last three years for any government /PSU or reputed private organization. Project Citation + Work Order + Client Certification or Self Certificate of Completion should be submitted.	Accepted
2				Please consider the current financial year (2015-16) for minimum average annual turnover of 25 cr. Mentioned in point no. V of qualification criteria	No Change
3				Please eliminate the "Software Development Activity" condition	No Change

Sr. No.	REol reference	Page No.	REol Clause	Clarification Sought / Query	Clarification
				mentioned in point no. VII of the qualification criteria.	
4	Section (v)	2	The Bidder should have minimum average annual turnover of Rs. 25 crore in last 3 years (F/Y 12-13 ,13-14 & 14-15)	The "GUIDANCE NOTES of MODEL RFP TEMPLATES" published by Government of India mentions that: "The minimum nature of work related turnover should be such that it attracts at least 8 bidders". We are highly experienced in executing such kind of assignment. Hence, request you to kindly revise the clause as follows. "The Bidder should have minimum average annual turnover of Rs. 15 crore in last 3 years (F/Y 12-13 ,13-14 & 14-15)"	No Change
5	Section (viii)	2	The Bidder should have experience of running at least three similar projects of providing minimum 10 IT related Skilled Resources in each project in last three years for any government /PSU or reputed private organization. Project citation + Work Order + Client Certification or Self Certificate of Completion should be submitted.	We have vast experience in providing similar kind of projects & services. As a CMMI Level 3 company we have more than 200 IT professionals including .net Developers, UI Developers, Open Source Developers, Mobile App Developers, DBA, Network Expert and Security Expert etc. So we believe expertise of the firm in terms of the quality of projects delivered should be checked rather than emphasizing on the number of related skilled resources. The clause may kindly be revised as follow. "The Bidder should have experience of running at least three similar projects of providing minimum 3 IT	No Change

Sr. No.	REol reference	Page No.	REol Clause	Clarification Sought / Query	Clarification
				related Skilled Resources in each project in last three years for any government /PSU or reputed private organization. Project citation + Work Order + Client Certification or Self Certificate of Completion should be submitted.”	
6	Section 12	3	The Bidder shall submit their Proposals electronically on the portal: www.mpeproc.gov.in latest by 15.00 hrs. on 1st June 2016.	Kindly extend the last date of submission by another two weeks from the date of publication of corrigendum as per the Model RFP, Toolkit and guidance notes for preparation of RFPs for eGovernance Projects published by DeitY.	No Change
7	Eligibility Criteria / Point no V	2	The bidder should have minimum average annual turnover of Rs. 25 crore in last 3 years (F/Y 12-13, 13- 14 & 14-15). Audited CA Certificate with Copy of Balance Sheet & P&L Account should be submitted	The bidder should have minimum average annual turnover of Rs. 10 crore in last 3 years (F/Y 12-13, 13- 14 & 14-15). Audited CA Certificate with Copy of Balance Sheet & P&L Account should be submitted	No Change
8	Eligibility Criteria / Point no VII	2	The bidder should, at present, have minimum of 100 employees of profiles hired on its payrolls for any government /PSU reputed private organizations in Software Development Activity. Self Certification for total number of employees should be submitted.	The bidder should, at present, have minimum of 50 employees of profiles hired on its payrolls for any government /PSU reputed private organizations in Software Development Activity. Self-Certification for total number of employees should be submitted.	No Change